



2021 AGM

February 18, 2021

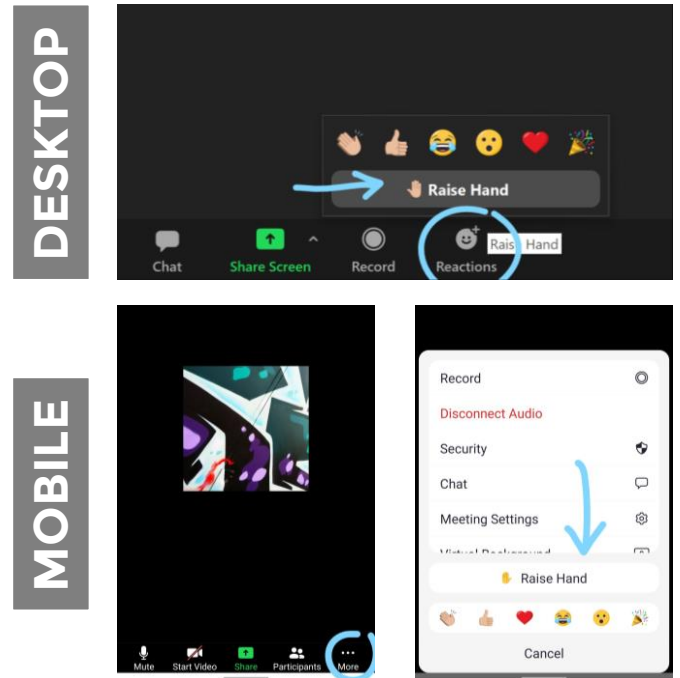


agenda.

- Welcome & Housekeeping
- Highlights 2020 & Plans for 2021
- 2020 Financial Statements
- 2021/22 Board Nominations
- Acknowledgements

housekeeping.

- All relevant AGM documents can be found on our website
- Motions/Seconds will be done with 'Raise Hand' via the *Reactions* menu
- Voting will be via *Polls*
- Only one vote per business or property



motion:

TO ADOPT THE 2021 AGM AGENDA

TO ADOPT THE 2020 AGM MINUTES



bia pillars.

- **Safety**
- **Area Enhancement**
- **Government Relations**
- **Marketing & Events**



active programs.

COALITION OF BIAS

Monthly meeting of the four BIAs in Surrey that focuses on advocating on behalf of small businesses and communities.

STARTED: 2017, Jan

COMMUNITY SAFETY PATROL

The Community Safety Patrol program consists of daily 8-hour patrols, 7-days a week, to address safety priorities and support crime reduction initiatives.

STARTED: 2016, Jan

CRIME FILES: 3,424

NEWTON SAFETY UNIT

An integrated weekly safety initiative with the Community Safety Patrol, RCMP, Transit Police, OPTIONS, Sources, and SCPS to increase communication.

STARTED: 2015, Sep

TOTAL MEETINGS: 35

TEAM TIDY

Responsible for maintaining the streets within in the boundary on a daily basis. Decreases the janitorial cost to local businesses and provides a positive environment for consumers and residents.

STARTED: 2015, Jun

TONNAGE: 5,995 lbs

SAFE RIDE

An integrated weekly safety initiative with the Community Safety Patrol, RCMP, Transit Police, OPTIONS, Sources, and SCPS to increase communication.

STARTED: 2017, Sep

TOTAL RIDES GIVEN: 1

GRAFFITI REMOVAL

Contract through Goodbye Graffiti, all graffiti is removed within the Newton BIA boundary ensuring that the area is graffiti-free.

STARTED: 2015, May

TOTAL CLEANUPS: 814

SHOPPING CART RETRIEVAL

Part of the effort to rid the area of the eyesore that abandoned shopping carts create and beautify the town centre.

STARTED: 2017, Aug

TOTAL: 229





paused programs.

Due to COVID-19

SPOOKTACULAR NEWTON

A spooky, fun-filled family event featuring an urban pumpkin patch, dance performances, free BBQ, a petting zoo, and tons of crafts and games.


NEWTON TALKS

A monthly networking forum for the business community to establish a voice for Newton that improves business opportunities, revitalizes the area, and creates a sustainable future for the community.

USED NEEDLE DISPOSAL

With aim of reducing improperly discarded needles, needle collection boxes have been placed in highly reported areas, and managed by Raincity.

BUSINESS BBQs




A weekly summer business engagement series, focused on reconnecting with our members. Features a free BBQ, games and chit-chat.

CAR-FREE DAY SURREY

A day-long community festival to promote active transportation, sustainability, and public spaces; car-free, family-friendly, free.

STATE OF NEWTON



An opportunity for the business community to engage in a dialogue that showcases the upcoming investment opportunities for Newton.

new in 2020.

NEWTON NEWS

The Newton News provides an opportunity for the Newton BIA to gain awareness in the community and promote local news, & BIA programs.

STARTED: 2020, Feb
EDITIONS: 11

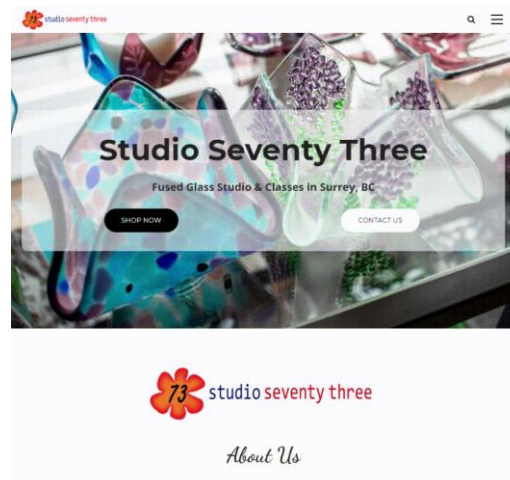


[Read all the articles on our blog »](#)

DIGITAL MAINSTREET

The program is built around helping main street businesses grow and manage their business through the adoption of digital tools and technology.

STARTED: 2020, Nov
FINISHED PROJECTS: 1



[View Studio 73's website »](#)

MADE IN NEWTON

A project focused on creating dynamic marketing videos for the legacy members of the association.

STARTED: 2020, Nov
FINISHED VIDEOS: 4
PENDING VIDEOS: 5



[Watch currently available videos on YouTube »](#)

motion:

TO ADOPT THE 2020 ANNUAL REPORT

financials.

NEWTON BUSINESS IMPROVEMENT ASSOCIATION
Statement of Revenues and Expenditures
Year Ended December 31, 2020

	2020	2019
TRADE SALES		
Business improvement grant	\$ 511,250	\$ 475,000
Event sponsorships	-	36,500
Student intern grant	-	6,661
	511,250	518,161
EXPENSES		
Advertising and promotion	21,932	2,343
Insurance	3,249	3,142
Administrative expenses	7,608	9,959
Government relations	3,393	14,915
Marketing	5,121	82,908
Area enhancement	76,588	78,544
Safety	134,315	172,245
Professional fees	8,468	7,803
Rental	28,337	24,799
Salaries and wages	126,898	138,876
	415,909	535,534
EXCESS (DEFICIENCY) OF TRADE SALES OVER EXPENSES FROM OPERATIONS	95,341	(17,373)
OTHER INCOME		
Interest income	136	287
Government subsidy	10,000	-
	10,136	287
EXCESS (DEFICIENCY) OF TRADE SALES OVER EXPENSES	\$ 105,477	\$ (17,086)

motion:

TO ACCEPT THE 2020 FINANCIALS



2021 budget.

Revenue

Levy	\$530,450
Grants	\$8,000

\$538,450

Expenses

Administration	\$51,450
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Wages & Benefits	\$139,000
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Marketing & Events	\$62,650
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Safety	\$186,000
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Area Enhancement	\$85,250
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Government Relations	\$14,100
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motion:

TO ADOPT THE 2021 BUDGET

nomination slate.

The Board of Directors for the Newton BIA can have up to 12 members; to serve on the board for a two-year term (Feb 2021-AGM 2023).

Notes:

10 Members is a quorum
5 Directors is minimum
2 year-term

Name	Company	Status
Linda McCabe	Value Industries	Election
Jaspal Brar	Allied Insurance	Election
Suman Basnyat	S Basnyat & Co. Inc.	Election
Harry Lamba	The UPS Store	Election
Kamil Lotfali	Newton Crossing	Election
Derek Ho	Kings Cross	Midterm
Jay Blaschuk	Sources BC	Midterm

motion:

TO ADOPT THE 2021/22 NOMINATION SLATE

questions?

motion:

TO CONCLUDE THE BUSINESS OF THE AGM



thank
you!